

# PHARMHEALTH SOUTH AFRICA



16-18 July, 2025



Gallagher Convention Centre, Johannesburg, South Africa

EXPLORING THE UNTAPPED POTENTIAL OF PHARMA, MEDICAL AND HEALTHCARE SECTOR IN SOUTH AFRICA





ORGANISERS

























International Exhibition on Pharmaceutical, Heathcare & Medical, Hospitals, Surgical, Diagnostics, Lab Equipments & Consumables

#### **About the show**

PharmHealth South Africa Exhibition, the Largest Pharmaceutical, Medical & Healthcare Exhibition in South Africa will be taking place from 16 – 18 July, 2025 at the Gallagher Convention Centre, Johannesburg, South Africa. The exhibition will be the gateway to the African Business Community in South Africa and nearby countries. It is the premier exhibition series in this sector in the South African region.

The international expo provides an immense opportunity to capture the untapped market of the African Region through South Africa. The show is jointly organised by the jointly by Uniglobal Exhibitions and ACE Group. It is one of the shows in the umbrella of upcoming shows being organised in the Southern part of African region.

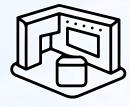








## **Show Glance**



120+ Exhibitors



4,000+ Professional Visitors



2500+ Sqm Exhibition Area



10+ Countries Participating

# **Exhibitor Profile**



#### **PHARMACEUTICAL**

API & Drugs, Ingredients, Drug Manufacturing, Pharma Machinery & Equipment, Pharma Packaging, Biotech Pharmaceuticals



#### MEDICAL

Labs & Diagnostic Equipment, Medical Technology & Testing Devices, Medical Disposables, Medical Consumables, Medical Robots, Parts & Materials, Electro Medical Equipment



#### **HEALTH+CARE**

Health Food & Nutrition Products, Health Informatics, Elder Nutrition Products, Assistive Device & Mobility Aid, Rehabilitation Equipment, Home Care, Elder Care Facility / Products, Cosmetics & Beauty Care Products



#### LABORATORY & SURGICAL

Laboratory & Surgical Equipments, Laboratory Glassware



#### **DENTAL & ORTHOPAEDIC**

Dental, Orthopaedic & Ophthalmic Equipment and Single Use Items



#### **HERBAL & AYURVEDA**

Herbal & Ayurvedic Products, Wellness Medicines

# **Visitor Profile**



Pharmacists, Heads of medical Institution, Heads of regional health authorities, Pharmacologists, Hospitals & Medical Collages



Pharma Machinery Importers, Pharmaceutical companies, Technologists, Practicing physicians of different specialties, Regional dealers and distributors



Ministry of Industry and Trade, Officials from Ministry of Health, Ministry of Gender & Sanitation



Doctors, Nurses, paramedics, Head physicians



Trading companies, manufacturers and businessmen to establish partnership, importers & exporters



National Referral Hospitals, Central Medical Workshop, Regional Referral Hospitals, Private Health Practitioners



Buyers, suppliers, distributors, wholesale and retail agents from across West Africa



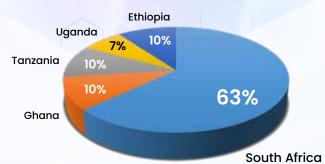
Professors, Specialists, Experts, Doctors, Pharmacists, Nurses, Lab Technicians, Researchers from Hospitals, Clinics, Sanatoriums, Healthcare Centres, Institutes, Laboratories



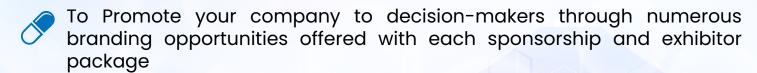
Diagnostic Centers, Laboratory and assistants

## **Hosted Buyers by Countries**





# Why Exhibit?



- Platform for new product launch and branding opportunity
- Access point to the market of South Africa providing networking opportunity
- Benchmark your company's strength to leading companies in South Africa and other neighbouring countries
- Be a part of the unique conference programs & direct Selling to Trade Intermediates
- Platform to meet senior Pharmaceutical, Medical and Healthcare Executives
- B2B and Match Making

# **Why Visit?**

- New product's discover and innovations and happenings in healthcare sector, to gain new products and business and offer new things in your business.
- Engage Exhibitors from world over showcasing their products and specifications in the medical pharma healthcare sector.
- Discuss opportunities of partnership and sourcing for re-supply & employing in operations
- Investment sources, understanding new prospects, demand-supply and opportunities in the sector

## **Market Overview**



India and Africa are natural trade partners. Africa's abundant natural resources and raw materials are in high demand in resource-poor but human-capital-intensive countries like India. India imports raw materials, refines them, and exports them back to Africa as consumer goods, predominantly in the form of refined petroleum and pharmaceutical products.



The southern and western regions of Africa are the largest importers of Indian pharmaceuticals

## **India-South Africa Trade**



In 2021, bilateral trade between the two countries reached around US\$ 17 billion.



South Africa occupies the 35th position in FDI equity inflows into India with a cumulative FDI amount of US\$ 589.76 million from April 2000 – September 2022.



In 2022 (January 2022 – November 2022), bilateral trade between India and South Africa reached around US\$ 17,981 million.

# Major Exported items from India to South Africa with Amount & Quantity



India exported 4,873 commodities to South Africa in FY 2021-22



India's export to South Africa stood at US\$ 6.08 billion in FY 2021-22



Major exported items from India to South Africa include mineral oils & products, bituminous substances, and mineral waxes (US\$ 1,420.68 million); followed by road vehicles and parts (US\$ 1,318.16 million) in FY 2021-22.



India's export to South Africa stood at US\$ 6.06 billion from April-November 2022.



Major exported items from India to South Africa include petroleum products (US\$ 2,991 million) followed by motor vehicles (US\$ 941 million) etc. from April-November 2022.

## Pharma and Healthcare Market – South Africa



- Pharmaceutical and medical device sales have more than doubled in the last 10 years and are expected to reach R48bn and R19bn, respectively in 2019.
- Pharmaceutical and medical device imports are concentrated among a small number of countries. For both sectors, the top five country sources of imports account for about 60% of all imports. Imports account for more than two-thirds of pharmaceutical sales. > The private health sector absorbs about two-thirds of pharmaceutical output, while the public health sector accounts for the remaining one-third.
- Of the 265 South African pharmaceutical manufacturers, more than half exclusively supply the private sector, 10% exclusively supply the public health sector and the remaining companies supply both sectors.
- Within medical device sales, consumables and diagnostic imaging devices are the largest segments.

## Bilateral Trade Figures Between India and South Africa

- India's exports to South Africa for 2022 2023 amounted to USD \$ 8,474.42 million, and India's imports from South Africa amounted to USD \$ 10,397.83 million. In 2023–24 Indian Export to South Africa stood at USD 6,263.23 million and Indian import at USD 8,266.95 million. Altogether the total figure currently stands at USD 14,530.18 million. Therefore, huge potential is there between India and South Africa.
- Indian companies have a large presence in South Africa with an overall investment of over USD \$ 8-9 billion. The main areas of engagement are pharmaceuticals, IT, automobile, banking, and mining, but there are still other sectors where Indian companies are doing brisk business.







## **About the Organizers**



ACE Group based out of New Delhi, India is an Organization with more than 8 years of experience in promotion and organising of trade exhibitions across the globe. At ACE Group we have experience of dealing in 60+ International Trade Fairs taking place in 20+ countries in Europe, Asia, Africa, America and Oceania. Through its global network, ACE Group has presence worldwide with local partners situated in most of the continents. ACE Group is professionally committed to deliver best trade services in the industry.



Genesis Global is also based in New Delhi, India is an Organization with more than 3 years of experience in promotion and organising of trade exhibitions across the globe. At Genesis, we have experience of dealing in 20+ International Trade Fairs taking place in 10+ countries in MENA, ASEAN, GCC and Asia.

## **Venue Details:**



**Venue**Gallagher Convention Centre,
Johannesburg, South Africa

# Dates & timings:



16 - 18 July, 2025

Wednesday-Thursday: 10:00AM - 05:00PM Friday: 10:00AM - 02:00PM

The 32-hectare property offers 27 multi-purpose venues which cater to a variety of events such as conferences, dinners, luncheons, cocktails, exhibitions and private events. At Gallagher Convention Centre we offer unmatched service and quality to our clients and their guests. Conveniently located in Midrand, between Johannesburg and Pretoria, Gallagher is known for its distinctive character, style and superior service offering. Gallagher Convention Centre hosts +/- 30 exhibitions and 350 events annually. The property offers 5000 parking bays for the convenience of visitors. Loading into the Gallagher venues is made easy by single level load-in through our drive-in loading bays.

#### **Organiser details:**

Ace Group Office Number 471, 4th Floor, Cloud 9 Vaishali, Sector-1, Ghaziabad, Uttar Pradesh-201010, India

### **REGISTER NOW!**

We look forward to hosting you at PharmHealth in South Africa!

#### For Intl. Queries & Participation:

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